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## DoubleLine signs with HMC for distribution in Chile and Peru

March 25, 2020 by Isaias Wassermann

HMC Capital and DoubleLine Capital have teamed to have the Chilean-based specialist distribute the US manager's funds to institutional investors in Chile and Peru.

To initiate marketing activity in the region, both firms chose to highlight the Shiller Enhanced CAPE fund, registered with the Chilean Risk Rating Commission on October 24, 2019.

This fund was classified by Morningstar as Large Cap Blend equity, and its objective is to outperform the S&P 500 with a double return strategy.

Nicolás Fonseca, institutional sales manager-LatAm at HMC Capital, said this DoubleLine fund makes good sense at this time.

"Historically, AFPs have had high exposure to US equity, mainly through ETFs. This DoubleLine strategy complements the passive instruments currently offered, adding two simple and proven sources of alpha," he said.

On the alliance with DoubleLine, which is based in Los Angeles, California, and its compatibility with the offering implicit in the other managers distributed by HMC Capital (Acadian, Bradesco, Bluebay, J. Safra Sarasin, Man, Matthews and Neuberger), the executive said: "DoubleLine comes in to fill a gap in US equity we have been trying to find for some time. There are many active US equity managers with good track records, but there is clear and compelling evidence in this market that very few consistently outperform the index, so having an enhanced passive product like this was the best option."

On the possibility of registering new funds, Fonseca said there were some other DoubleLine funds in UCITs format, such as the Low Average Duration Bond, which will be analyzed in due course.

He added: "On the fixed income side, DoubleLine is one of the best managers in structured products which is a market that is not crowded and has great potential, and they are also leaders in private markets and hedge funds, and we will explore the opportunities as they come up."

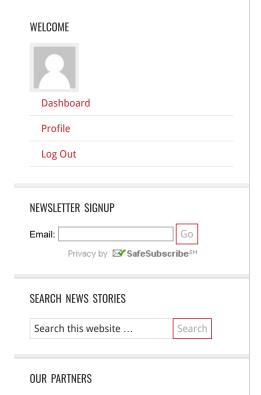
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